



MONTHLY REVIEW OF THE EXCHANGE COMMODITY MARKET



TIMBER PRODUCTS

February 2018

February 2018 saw a spike in round wood sales (by 52% in kind and by 77% in monetary terms compared to the same period last year). Furthermore, sales of logging services doubled both in kind and in monetary terms, while exports of sawn timber increased by 5% and by 53% accordingly. February also marked the start of exchange sales of planting stock (forest seedlings). A total of 2.4 mln forest seedlings were sold.

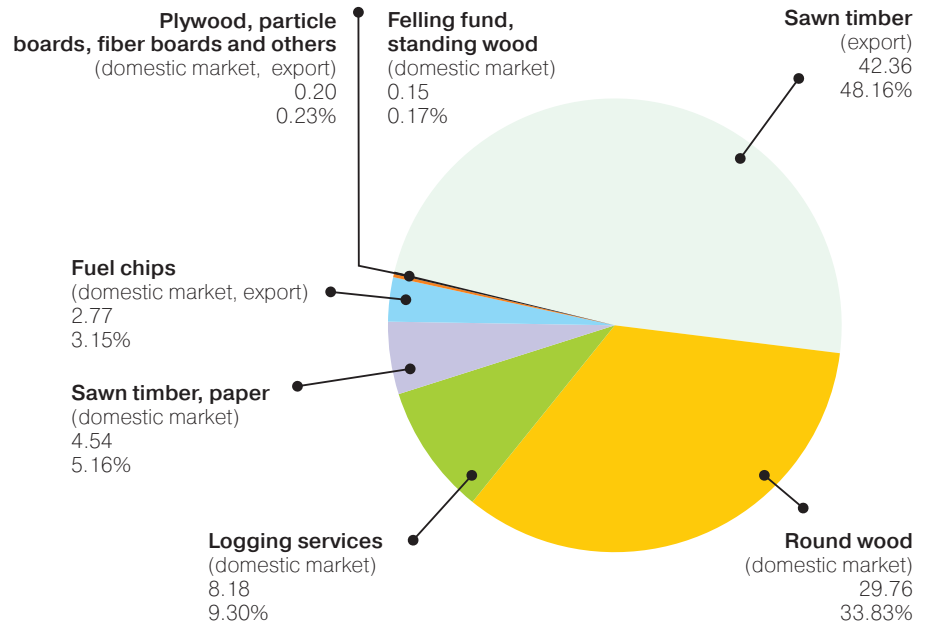
DYNAMICS OF EXCHANGE TRANSACTIONS WITH TIMBER

Commodity	Exchange transactions volume, in kind			Exchange transactions volume, in monetary terms, mln BYN			
	unit of measure	January-February 2018	February 2018	February 2017	January-February 2018	February 2018	February 2017
Round wood (domestic market)	thsd cbm	1 176.36	521.60	343.67	64.93	29.76	16.81
sawlog	thsd cbm	550.94	261.15	162.84	44.57	21.44	12.06
pulpwood	thsd cbm	78.23	29.36	12.22	2.50	0.99	0.49
raw wood	thsd cbm	361.86	135.41	123.49	12.48	4.83	3.20
misc	thsd cbm	185.33	95.68	45.12	185.33	2.50	1.06
sawn timber (domestic market)	thsd cbm	5.91	2.74	7.45	1.52	0.70	1.70
	thsd pcs	5.39	3.76	0.24			
felling fund, standing wood (domestic market)	thsd cbm	43.46	38.24	52.37	0.17	0.15	0.30
fuel wood chips (domestic market)	thsd cbm	11.02	3.00	4.30	0.42	0.11	0.13
logging services (domestic market)	thsd cbm	1 187.53	517.95	252.14	17.73	8.18	3.12
plywood, particle board (domestic market)	thsd cbm	0.18	0.07	0.04	0.32	0.09	0.07
particle board, fiberboard (domestic market)	thsd sq. m	8.27	2.27	0.87			
paper products (domestic market)	thsd t	0.74	0.36	0.25	5.49	3.82	2.64
	thsd packs (thsd pcs)	36 888.88	30 609.35	653.09			
	thsd sq. m	496.48	76.00	–			
fuel briquettes (domestic market)	thsd t	0.010	0.01	–	0.004	0.004	–
planting stock (domestic market)	thsd pcs	3 055.00	2 365.00	–	0.140	0.110	–
round wood (domestic market of Russia)	thsd cbm	9.27	0.00	–	0.14	0.00	–
round wood (export)	thsd cbm	–	–	119.17	–	–	7.27
sawn timber (export)	thsd cbm	285.99	135.64	130.36	85.78	42.36	27.69
softwood sulfate (export)	thsd t	0.02	0.02	–	0.02	0.02	–
wood briquettes, pellets (export)	thsd t	0.00	0.00	0.07	0.00	0.00	0.01
fuel wood chips (export)	thsd cbm	81.40	62.00	0.00	3.76	2.66	0.00



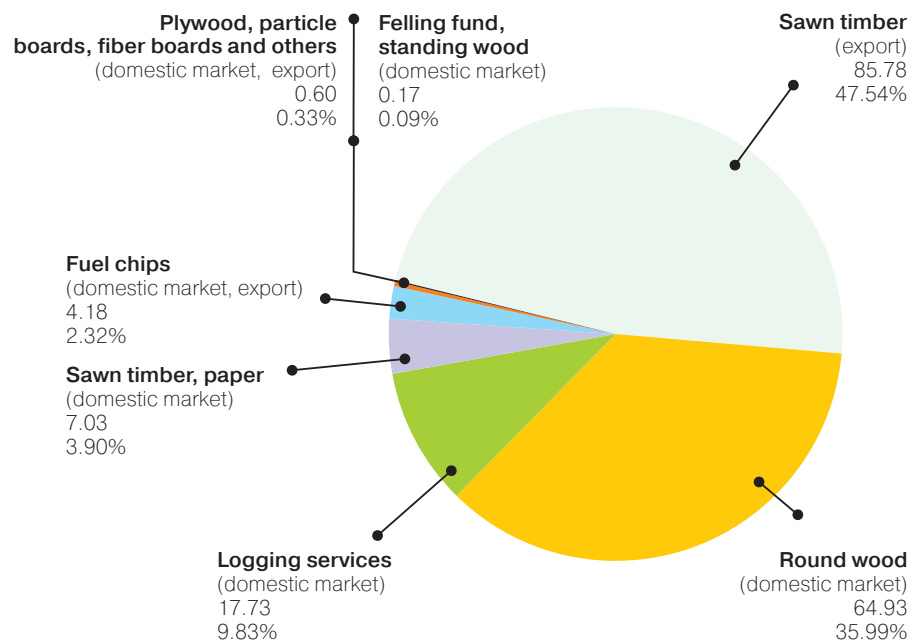
SALES STRUCTURE OF TIMBER PRODUCTS

at exchange auctions
in February 2018
(in monetary terms, mln BYN)



SALES STRUCTURE OF TIMBER PRODUCTS

at exchange auctions
in January-February 2018
(in monetary terms, mln BYN)



TIMBER SALES, February 2018

	Number of trading sessions	Number of transactions	Amount, mln BYN
Domestic market	30	2 831	42.92
Export	8	603	45.04
Total	38	3 434	87.96



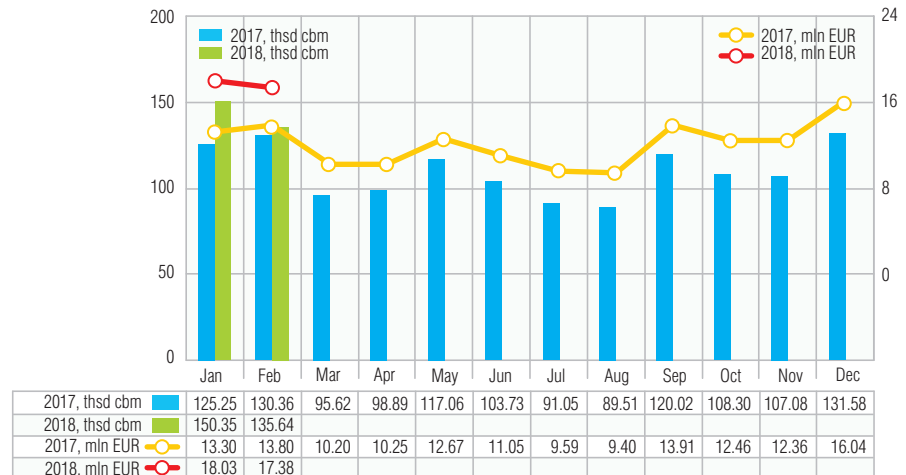
EXPORT

SALES

Sawn timber

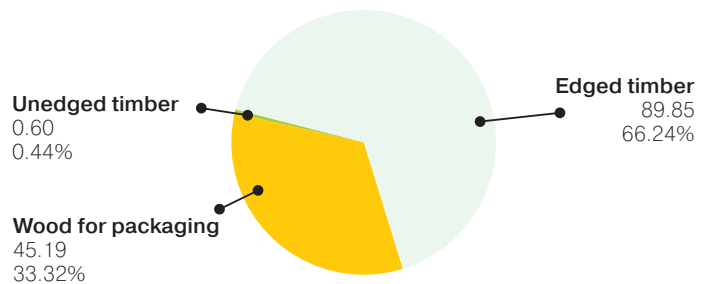
EXPORT SALES DYNAMICS OF SAWN TIMBER

at exchange auctions
in 2017-2018



SALES STRUCTURE OF SAWN TIMBER

at exchange auctions
in February 2018
(in kind, thsd cbm)



A total of 123 sellers and 76 buyers concluded transactions with sawn timber.

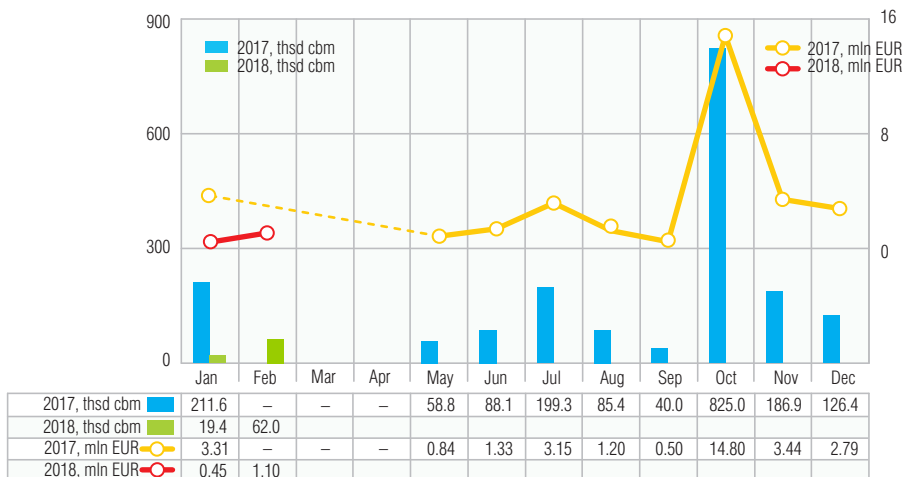
SAWN TIMBER BUYERS RATING at exchange auctions (export) in February 2018

Organization	Rating
Malag & Soltau GmbH	33.1
UAB Eurovesta	7.1
PRO-IMPEX Vertriebs GmbH	6.2
UAB PRASLAS	5.6
FHG Satim Bela Russia B.V.	5.1



EXPORT SALES DYNAMICS OF FUEL CHIPS

at exchange auctions
in 2017-2018

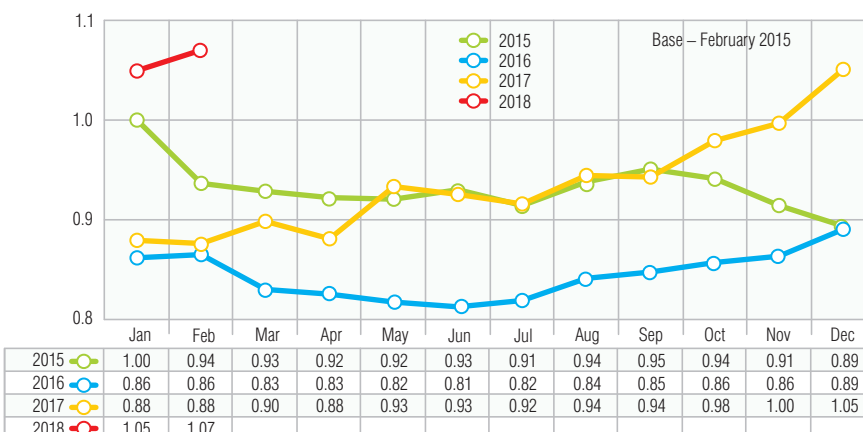


--- Marked commodities were not traded in the indicated period.

EXCHANGE QUOTATIONS

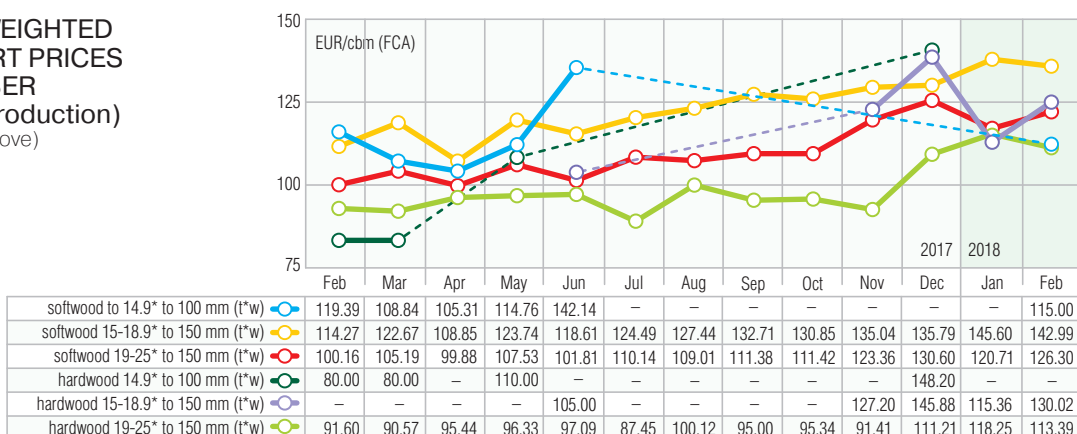
DYNAMICS OF THE EXCHANGE PRICE INDEX FOR SAWN TIMBER (export)

in 2013-2018



DYNAMICS OF WEIGHTED AVERAGE EXPORT PRICES FOR SAWN TIMBER (for packaging production)

(moisture 20% and above)
at exchange auctions
in 2017-2018

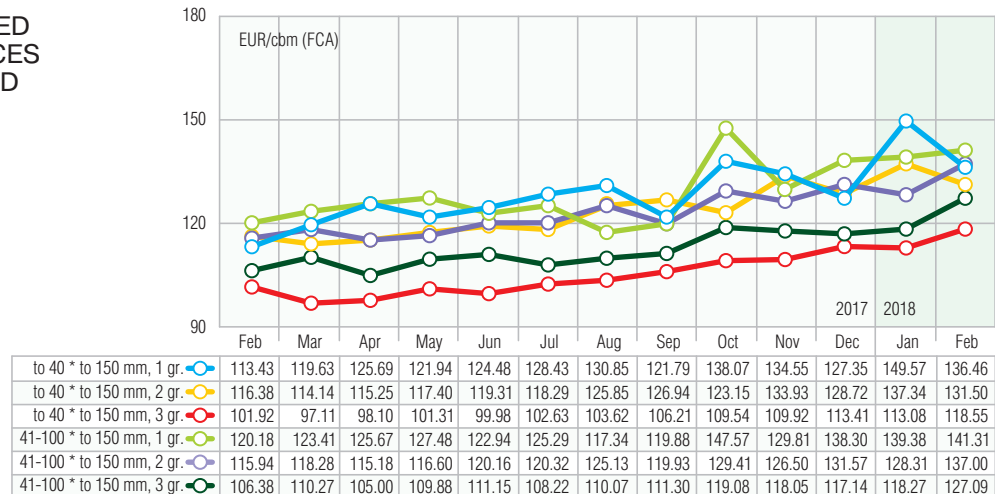


--- Marked commodities were not traded in the indicated period.



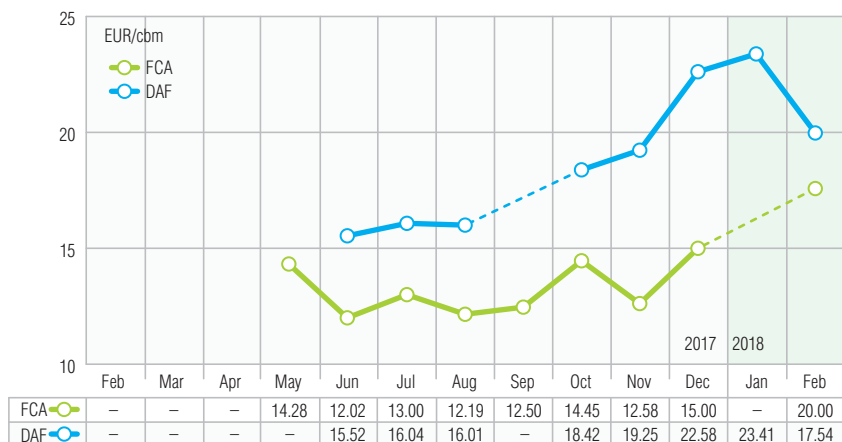
DYNAMICS OF WEIGHTED AVERAGE EXPORT PRICES FOR EDGED SOFTWOOD BOARDS

(moisture 20% and above)
at exchange auctions
in 2017-2018



DYNAMICS OF WEIGHTED AVERAGE EXPORT PRICES FOR FUEL CHIPS

at exchange auctions
in 2017-2018



--- Marked commodities
were not traded in
the indicated period.

AVERAGE MONTHLY QUOTATIONS FOR SAWN WOOD, February 2018, weighted average price, EUR/cbm

Commodity	Grade	Size thickness*width	Moisture content	Terms of delivery	Price
Edged hardwood sawn timber	3	41-100* to 150	20% and above	FCA	118.33
Edged hardwood sawn timber	3	up to 40 * up to 150	20% and above	FCA	102.62
Edged conifer sawn timber	1	41-100 * 151 and above	20% and above	FCA	140.42
Edged conifer sawn timber	2	41-100 * 151 and above	14 -19%	FCA	153.92
Edged conifer sawn timber	2	41-100 * 151 and above	20% and above	FCA	128.55
Edged conifer sawn timber	3	41-100 * 151 and above	14 -19%	FCA	136.52
Edged conifer sawn timber	3	41-100 * 151 and above	20% and above	FCA	119.55
Edged conifer sawn timber	4	41-100 * 151 and above	20% and above	FCA	95.00
Edged conifer sawn timber	2	41-100* to 150	20% and above	DAF	130.88
Edged conifer sawn timber	1	41-100* to 150	14 -19%	FCA	160.45
Edged conifer sawn timber	1	41-100* to 150	20% and above	FCA	141.31
Edged conifer sawn timber	2	41-100* to 150	14 -19%	FCA	156.80
Edged conifer sawn timber	2	41-100* to 150	20% and above	FCA	137.00
Edged conifer sawn timber	3	41-100* to 150	14 -19%	FCA	132.23
Edged conifer sawn timber	3	41-100* to 150	20% and above	FCA	127.09
Edged conifer sawn timber	4	41-100* to 150	14 -19%	FCA	100.00
Edged conifer sawn timber	4	41-100* to 150	20% and above	FCA	100.44
Edged conifer sawn timber	2	over 100 * 151 and above	14 -19%	FCA	187.00
Edged conifer sawn timber	2	over 100 * 151 and above	20% and above	FCA	120.00
Edged conifer sawn timber	4	up to 40 * 151 and above	20% and above	DAF	91.09
Edged conifer sawn timber	1	up to 40 * 151 and above	20% and above	FCA	142.00
Edged conifer sawn timber	2	up to 40 * 151 and above	14 -19%	FCA	178.08
Edged conifer sawn timber	2	up to 40 * 151 and above	20% and above	FCA	127.34
Edged conifer sawn timber	3	up to 40 * 151 and above	14 -19%	FCA	163.56



Commodity	Grade	Size thickness*width	Moisture content	Terms of delivery	Price
Edged conifer sawn timber	3	up to 40 * 151 and above	20% and above	FCA	122.08
Edged conifer sawn timber	4	up to 40 * 151 and above	20% and above	FCA	75.00
Edged conifer sawn timber	3	up to 40 * up to 150	20% and above	DAP	130.00
Edged conifer sawn timber	1	up to 40 * up to 150	14 -19%	FCA	160.55
Edged conifer sawn timber	1	up to 40 * up to 150	20% and above	FCA	136.46
Edged conifer sawn timber	1	up to 40 * up to 150	up to 13%	FCA	151.11
Edged conifer sawn timber	2	up to 40 * up to 150	14 -19%	FCA	145.69
Edged conifer sawn timber	2	up to 40 * up to 150	20% and above	FCA	131.50
Edged conifer sawn timber	2	up to 40 * up to 150	up to 13%	FCA	148.27
Edged conifer sawn timber	3	up to 40 * up to 150	14 -19%	FCA	135.59
Edged conifer sawn timber	3	up to 40 * up to 150	20% and above	FCA	118.55
Edged conifer sawn timber	3	up to 40 * up to 150	up to 13%	FCA	141.71
Edged conifer sawn timber	4	up to 40 * up to 150	14 -19%	FCA	81.23
Edged conifer sawn timber	4	up to 40 * up to 150	20% and above	FCA	80.25
Edged conifer sawn timber	4	up to 40 * up to 150	up to 13%	FCA	115.00
Unedged conifer sawn timber	2	41-100 * 151 and above	20% and above	FCA	72.00
Unedged conifer sawn timber	3	41-100 * 151 and above	20% and above	FCA	66.00
Unedged conifer sawn timber	4	41-100 * 151 and above	20% and above	FCA	58.00
Unedged conifer sawn timber	2	41-100* to 150	20% and above	FCA	72.00
Unedged conifer sawn timber	3	41-100* to 150	20% and above	FCA	66.00
Unedged conifer sawn timber	4	41-100* to 150	20% and above	FCA	58.00
Sawn hardwood timber for package manufacturing	Group of grades	15-18.9* to 150	20% and above	FCA	130.02
Sawn hardwood timber for package manufacturing	Group of grades	19-25* to 150	20% and above	FCA	113.39
Sawn softwood timber for package manufacturing	Group of grades	15-18.9* to 150	20% and above	FCA	142.99
Sawn softwood timber for package manufacturing	Group of grades	15-18.9* to 150	up to 20%	FCA	157.61
Sawn softwood timber for package manufacturing	Group of grades	19-25* to 150	20% and above	FCA	126.30
Sawn softwood timber for package manufacturing	Group of grades	19-25* to 150	up to 20%	FCA	152.43
Sawn softwood timber for package manufacturing	Group of grades	up to 14.9 * up to 100	20% and above	FCA	115.00

AVERAGE MONTHLY QUOTATIONS FUEL CHIPS ,
February 2018, weighted average price, EUR/unit of measure

Commodity	Species	Grade	Terms of delivery	Unit of measure	Price
Fuel wood chips	-	-	DAF	cbm	20.00
Fuel wood chips	-	-	FCA	cbm	17.54



DOMESTIC SALES

SALES

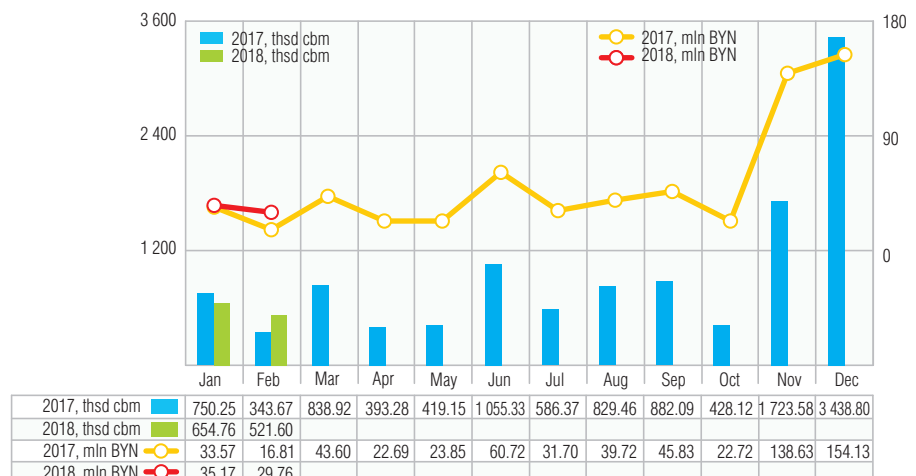
Harvested wood

ROUND WOOD SALES AT EXCHANGE AUCTIONS, February 2018

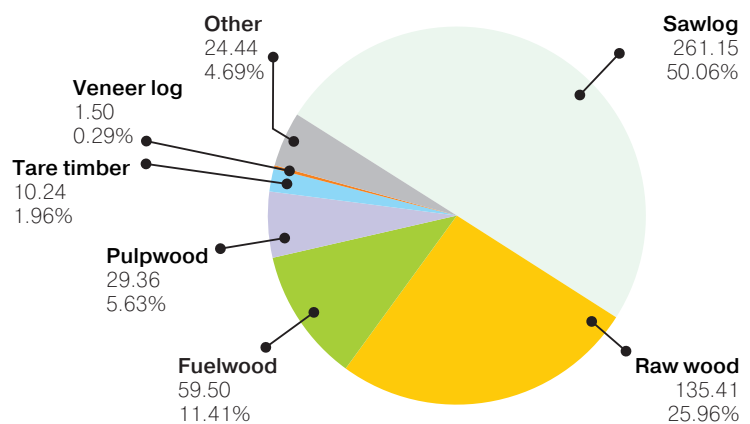
Offered, thsd cbm	Sold, thsd cbm	Percentage sold, %	Number of transactions	Amount, mln BYN
996.52	521.60	52	1 471	29.76

Buyers	Sellers	Top buyers
506	141	Novosverzhenski Timber Mill, BELKORONA, Evelida, Ivatsevichdrev, SP MMC

SALES DYNAMICS OF ROUND WOOD at exchange auctions in 2017-2018 (domestic market)



SALES STRUCTURE OF ROUND WOOD (domestic market) at exchange auctions in February 2018 (in kind, thsd cbm)





Standing wood

STANDING WOOD SALES AT EXCHANGE AUCTIONS, February 2018

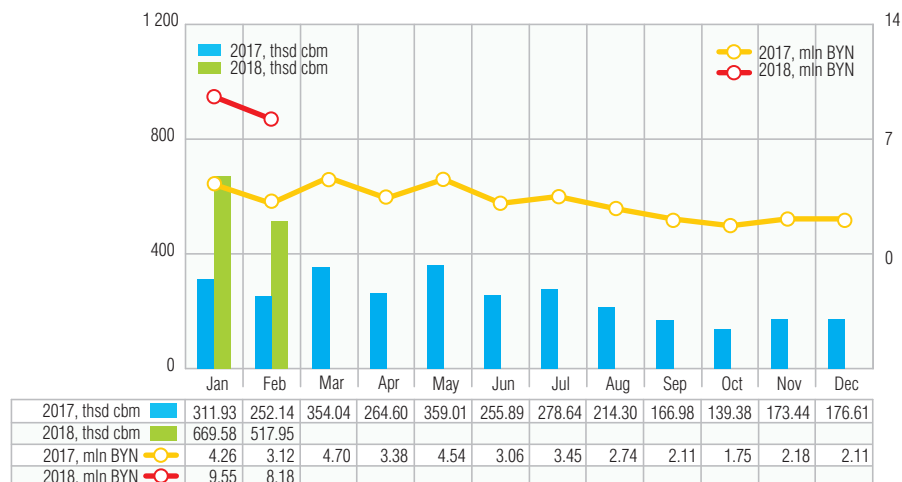
Offered, thsd cbm	Sold, thsd cbm	Percentage sold, %	Number of transactions	Amount, mln BYN
199.41	38.24	19	52	0.15

Logging services

RESULTS OF EXCHANGE AUCTIONS FOR LOGGING SERVICES, February 2018

Offered, thsd cbm	Sold, thsd cbm	Percentage sold, %	Number of transactions	Amount, mln BYN
1 896.07	517.95	27	1023	8.18

SALES DYNAMICS OF LOGGING SERVICES at exchange auctions in 2017-2018 (domestic market)



Wood boards

The share of wood boards in the domestic timber sales structure in the period under review reached 0.3% (in monetary terms).

Plywood sales price (depending on dimensions, quality, and terms of delivery) ranged from 871.81 to 1698.00 BYN/cbm.

PLYWOOD EXPORT SALES WITH A BREAKDOWN PER TYPE AND GRADE in February 2018 (domestic market), cbm

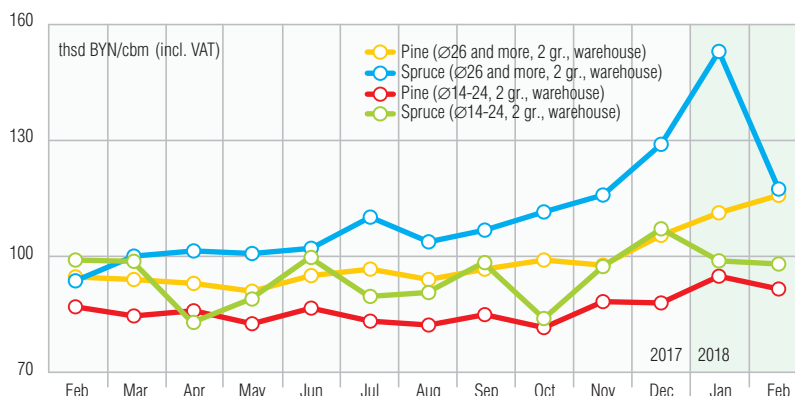
Type	Surface treatment degree	Grade					
		II/II	I/I	I	I/II	C/C (IV/IV)	IV/IV
ФК	НШ	1.81	–	–	–	–	18.60
	Ш2	22.11	–	–	0.19	–	–
Wisa Form Birch	–	–	–	15.03	–	–	–
ФСФ	–	–	–	–	0.39	–	–
	Ш2	–	–	–	–	3.00	–
Ф0Ф	–	–	1.05	–	–	–	–



EXCHANGE QUOTATIONS

DYNAMICS OF WEIGHTED AVERAGE PRICES FOR SOFTWOOD SAWLOGS

at exchange auctions
in 2017-2018
(domestic market)



	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Pine (14-24, 2 gr., warehouse)	86.81	84.31	85.68	82.56	86.47	83.15	82.02	84.71	81.65	88.28	87.73	95.05	91.34
Pine (26 and more, 2 gr., warehouse)	94.33	93.71	92.59	90.61	94.57	96.33	93.69	96.40	98.77	97.49	105.10	111.25	115.69
Spruce (14-24, 2 gr., warehouse)	98.69	98.29	82.67	88.59	99.21	89.20	90.30	98.03	83.92	97.04	106.56	98.82	97.84
Spruce (26 and more, 2 gr., warehouse)	93.24	99.64	100.87	100.17	101.56	109.59	103.1	106.30	110.86	115.07	128.18	153.02	117.52

--- Marked commodities
were not traded in
the indicated period.

AVERAGE MONTHLY QUOTATIONS FOR ROUND WOOD, February 2018, weighted average price, BYN, including VAT/cbm

Commodity	Species	Diameter	Grade	Terms of delivery	Price
Softwood sawlog	10-13	Black alder	3	ex intermediate depot	17.83
Softwood sawlog	14-24	Birch	1	ex upper depot	33.26
Softwood sawlog	14-24	Birch	1	ex intermediate depot	110.76
Softwood sawlog	14-24	Birch	2	ex upper depot	32.06
Softwood sawlog	14-24	Birch	2	ex intermediate depot	66.38
Softwood sawlog	14-24	Birch	2	ex buyer's warehouse	79.36
Softwood sawlog	14-24	Birch	3	ex upper depot	30.86
Softwood sawlog	14-24	Birch	3	ex lower depot (company warehouse)	62.40
Softwood sawlog	14-24	Birch	3	ex intermediate depot	56.84
Softwood sawlog	14-24	Lime tree	2	ex intermediate depot	70.84
Softwood sawlog	14-24	Lime tree	3	ex intermediate depot	56.66
Softwood sawlog	14-24	Black alder	2	free on rail, departure station	76.51
Softwood sawlog	14-24	Black alder	2	ex lower depot (company warehouse)	71.93
Softwood sawlog	14-24	Black alder	2	ex intermediate depot	81.13
Softwood sawlog	14-24	Black alder	2	ex buyer's warehouse	97.44
Softwood sawlog	14-24	Black alder	3	free on rail, departure station	63.12
Softwood sawlog	14-24	Black alder	3	ex lower depot (company warehouse)	55.69
Softwood sawlog	14-24	Black alder	3	ex intermediate depot	65.74
Softwood sawlog	14-24	Aspen	1	ex upper depot	44.88
Softwood sawlog	14-24	Aspen	1	ex lower depot (company warehouse)	85.06
Softwood sawlog	14-24	Aspen	1	ex intermediate depot	73.97
Softwood sawlog	14-24	Aspen	2	free on rail, departure station	61.79
Softwood sawlog	14-24	Aspen	2	ex upper depot	37.32
Softwood sawlog	14-24	Aspen	2	ex lower depot (company warehouse)	58.93
Softwood sawlog	14-24	Aspen	2	ex intermediate depot	58.84
Softwood sawlog	14-24	Aspen	3	free on rail, departure station	52.67
Softwood sawlog	14-24	Aspen	3	ex upper depot	29.88
Softwood sawlog	14-24	Aspen	3	ex lower depot (company warehouse)	48.10
Softwood sawlog	14-24	Aspen	3	ex intermediate depot	49.37
Softwood sawlog	26 and above	Birch	2	ex lower depot (company warehouse)	83.72
Softwood sawlog	26 and above	Birch	2	ex intermediate depot	105.83
Softwood sawlog	26 and above	Birch	2	ex buyer's warehouse	101.88
Softwood sawlog	26 and above	Birch	3	free on rail, departure station	93.01



Commodity	Species	Diameter	Grade	Terms of delivery	Price
Softwood sawlog	26 and above	Birch	3	ex lower depot (company warehouse)	69.40
Softwood sawlog	26 and above	Birch	3	ex intermediate depot	93.26
Softwood sawlog	26 and above	Birch	3	ex buyer's warehouse	105.89
Softwood sawlog	26 and above	Lime tree	2	ex intermediate depot	87.00
Softwood sawlog	26 and above	Lime tree	3	ex intermediate depot	69.60
Softwood sawlog	26 and above	Black alder	2	free on rail, departure station	178.14
Softwood sawlog	26 and above	Black alder	3	free on rail, departure station	162.00
Softwood sawlog	26 and above	Black alder	3	ex lower depot (company warehouse)	104.40
Softwood sawlog	26 and above	Black alder	3	ex intermediate depot	143.48
Softwood sawlog	26 and above	Aspen	1	ex intermediate depot	90.67
Softwood sawlog	26 and above	Aspen	2	free on rail, departure station	75.00
Softwood sawlog	26 and above	Aspen	2	ex upper depot	59.60
Softwood sawlog	26 and above	Aspen	2	ex lower depot (company warehouse)	82.78
Softwood sawlog	26 and above	Aspen	2	ex intermediate depot	74.06
Softwood sawlog	26 and above	Aspen	3	ex upper depot	48.68
Softwood sawlog	26 and above	Aspen	3	ex lower depot (company warehouse)	58.98
Softwood sawlog	26 and above	Aspen	3	ex intermediate depot	59.32
Softwood sawlog	26 and above	Poplar	2	ex lower depot (company warehouse)	72.00
Softwood sawlog	26 and above	Poplar	3	ex lower depot (company warehouse)	60.00
Hardwood sawlog	14-24	Oak	2	ex lower depot (company warehouse)	314.11
Hardwood sawlog	14-24	Oak	3	ex upper depot	199.20
Hardwood sawlog	14-24	Oak	3	ex lower depot (company warehouse)	233.36
Hardwood sawlog	14-24	Ash	3	ex lower depot (company warehouse)	70.56
Hardwood sawlog	26 and above	Oak	1	free on rail, departure station	801.97
Hardwood sawlog	26 and above	Oak	1	ex lower depot (company warehouse)	742.68
Hardwood sawlog	26 and above	Oak	1	ex buyer's warehouse	849.12
Hardwood sawlog	26 and above	Oak	2	free on rail, departure station	659.58
Hardwood sawlog	26 and above	Oak	2	ex lower depot (company warehouse)	611.26
Hardwood sawlog	26 and above	Oak	2	ex buyer's warehouse	723.84
Hardwood sawlog	26 and above	Oak	3	free on rail, departure station	557.28
Hardwood sawlog	26 and above	Oak	3	ex upper depot	341.38
Hardwood sawlog	26 and above	Oak	3	ex lower depot (company warehouse)	500.53
Hardwood sawlog	26 and above	Oak	3	ex buyer's warehouse	598.56
Hardwood sawlog	26 and above	Maple	3	ex lower depot (company warehouse)	240.00
Hardwood sawlog	26 and above	Ash	1	ex lower depot (company warehouse)	559.86
Hardwood sawlog	26 and above	Ash	2	ex lower depot (company warehouse)	448.74
Hardwood sawlog	26 and above	Ash	2	ex intermediate depot	177.83
Hardwood sawlog	26 and above	Ash	3	ex lower depot (company warehouse)	361.96
Hardwood sawlog	26 and above	Ash	3	ex intermediate depot	277.75
Conifer sawlog	10-13	Pine	2	ex buyer's warehouse	50.76
Conifer sawlog	14-24	Spruce	1	ex upper depot	75.84
Conifer sawlog	14-24	Spruce	1	ex lower depot (company warehouse)	101.56
Conifer sawlog	14-24	Spruce	1	ex intermediate depot	93.90
Conifer sawlog	14-24	Spruce	2	free on rail, departure station	97.84
Conifer sawlog	14-24	Spruce	2	ex upper depot	64.13
Conifer sawlog	14-24	Spruce	2	ex lower depot (company warehouse)	92.20
Conifer sawlog	14-24	Spruce	2	ex intermediate depot	91.19
Conifer sawlog	14-24	Spruce	2	ex buyer's warehouse	88.13
Conifer sawlog	14-24	Spruce	3	free on rail, departure station	77.00
Conifer sawlog	14-24	Spruce	3	ex upper depot	45.76
Conifer sawlog	14-24	Spruce	3	ex lower depot (company warehouse)	74.33
Conifer sawlog	14-24	Spruce	3	ex intermediate depot	72.84



Commodity	Species	Diameter	Grade	Terms of delivery	Price
Conifer sawlog	14-24	Spruce	3	ex buyer's warehouse	75.95
Conifer sawlog	14-24	Pine	1	free on rail, departure station	105.92
Conifer sawlog	14-24	Pine	1	ex upper depot	73.24
Conifer sawlog	14-24	Pine	1	ex lower depot (company warehouse)	98.46
Conifer sawlog	14-24	Pine	1	ex intermediate depot	73.75
Conifer sawlog	14-24	Pine	1	ex buyer's warehouse	98.16
Conifer sawlog	14-24	Pine	2	free on rail, departure station	91.34
Conifer sawlog	14-24	Pine	2	ex upper depot	66.36
Conifer sawlog	14-24	Pine	2	ex lower depot (company warehouse)	85.61
Conifer sawlog	14-24	Pine	2	ex intermediate depot	74.27
Conifer sawlog	14-24	Pine	2	ex buyer's warehouse	78.85
Conifer sawlog	14-24	Pine	3	free on rail, departure station	68.59
Conifer sawlog	14-24	Pine	3	ex upper depot	39.84
Conifer sawlog	14-24	Pine	3	ex lower depot (company warehouse)	69.60
Conifer sawlog	14-24	Pine	3	ex intermediate depot	57.16
Conifer sawlog	14-24	Pine	3	ex buyer's warehouse	65.88
Conifer sawlog	26 and above	Spruce	1	ex lower depot (company warehouse)	148.73
Conifer sawlog	26 and above	Spruce	1	ex intermediate depot	142.92
Conifer sawlog	26 and above	Spruce	1	ex buyer's warehouse	127.20
Conifer sawlog	26 and above	Spruce	2	free on rail, departure station	117.52
Conifer sawlog	26 and above	Spruce	2	ex upper depot	82.96
Conifer sawlog	26 and above	Spruce	2	ex lower depot (company warehouse)	129.68
Conifer sawlog	26 and above	Spruce	2	ex intermediate depot	130.06
Conifer sawlog	26 and above	Spruce	2	ex buyer's warehouse	104.59
Conifer sawlog	26 and above	Spruce	3	free on rail, departure station	92.33
Conifer sawlog	26 and above	Spruce	3	ex upper depot	70.60
Conifer sawlog	26 and above	Spruce	3	ex lower depot (company warehouse)	101.39
Conifer sawlog	26 and above	Spruce	3	ex intermediate depot	97.51
Conifer sawlog	26 and above	Spruce	3	ex buyer's warehouse	95.44
Conifer sawlog	26 and above	Pine	1	free on rail, departure station	132.41
Conifer sawlog	26 and above	Pine	1	ex upper depot	85.34
Conifer sawlog	26 and above	Pine	1	ex lower depot (company warehouse)	120.24
Conifer sawlog	26 and above	Pine	1	ex intermediate depot	110.12
Conifer sawlog	26 and above	Pine	1	ex buyer's warehouse	127.15
Conifer sawlog	26 and above	Pine	2	free on rail, departure station	115.69
Conifer sawlog	26 and above	Pine	2	ex upper depot	78.13
Conifer sawlog	26 and above	Pine	2	ex lower depot (company warehouse)	107.64
Conifer sawlog	26 and above	Pine	2	ex intermediate depot	100.48
Conifer sawlog	26 and above	Pine	2	ex buyer's warehouse	110.05
Conifer sawlog	26 and above	Pine	3	free on rail, departure station	90.78
Conifer sawlog	26 and above	Pine	3	ex upper depot	72.38
Conifer sawlog	26 and above	Pine	3	ex lower depot (company warehouse)	92.48
Conifer sawlog	26 and above	Pine	3	ex intermediate depot	77.38
Conifer sawlog	26 and above	Pine	3	ex buyer's warehouse	87.12
Hardwood packaging log	12 and above	Birch	3	ex intermediate depot	18.92
Hardwood packaging log	12 and above	Alder	3	ex intermediate depot	23.46
Conifer packaging log	13 and above	Spruce	2	ex lower depot (company warehouse)	93.40
Conifer packaging log	13 and above	Spruce	2	ex intermediate depot	68.54
Conifer packaging log	13 and above	Spruce	3	ex lower depot (company warehouse)	85.02
Conifer packaging log	13 and above	Spruce	3	ex intermediate depot	61.52
Conifer packaging log	13 and above	Pine	2	ex upper depot	32.04
Conifer packaging log	13 and above	Pine	2	ex lower depot (company warehouse)	77.78



Commodity	Species	Diameter	Grade	Terms of delivery	Price
Conifer packaging log	13 and above	Pine	2	ex intermediate depot	61.18
Conifer packaging log	13 and above	Pine	3	ex upper depot	23.96
Conifer packaging log	13 and above	Pine	3	ex lower depot (company warehouse)	80.41
Conifer packaging log	13 and above	Pine	3	ex intermediate depot	44.53
Timber to produce round conifer logs for various purposes	6-18	Pine	1	free on rail, departure station	93.74
Timber to produce round conifer logs for various purposes	6-18	Pine	1	ex lower depot (company warehouse)	75.88
Timber to produce round conifer logs for various purposes	6-18	Pine	2	free on rail, departure station	55.55
Timber to produce round conifer logs for various purposes	6-18	Pine	2	ex upper depot	33.23
Timber to produce round conifer logs for various purposes	6-18	Pine	2	ex lower depot (company warehouse)	54.48
Timber to produce round conifer logs for various purposes	6-18	Pine	2	ex intermediate depot	48.30
Timber to produce round conifer logs for various purposes	6-18	Pine	2	ex buyer's warehouse	64.80
Timber to produce round conifer logs for various purposes	6-18	Pine	3	free on rail, departure station	54.19
Timber to produce round conifer logs for various purposes	6-18	Pine	3	ex upper depot	36.85
Timber to produce round conifer logs for various purposes	6-18	Pine	3	ex lower depot (company warehouse)	59.87
Timber to produce round conifer logs for various purposes	6-18	Pine	3	ex intermediate depot	22.26
Conifer rickers	6-13	Pine	2	ex intermediate depot	24.00
Conifer rickers	6-13	Pine	3	ex intermediate depot	21.60
Veneer log for peeling	16 and above	Birch	1	free on rail, departure station	93.30
Veneer log for peeling	16 and above	Birch	2	free on rail, departure station	87.65
Veneer log for peeling	16 and above	Alder	1	free on rail, departure station	67.68
Veneer log for peeling	16 and above	Alder	2	free on rail, departure station	57.62
Raw wood	4 and above	Birch	-	ex intermediate depot	21.36
Raw wood	4 and above	All species	-	free on rail, destination station	40.14
Raw wood	4 and above	All species	-	free on rail, departure station	30.01
Raw wood	4 and above	All species	-	ex upper depot	26.38
Raw wood	4 and above	All species	-	ex lower depot (company warehouse)	68.32
Raw wood	4 and above	All species	-	ex intermediate depot	30.37
Raw wood	4 and above	All species	-	ex buyer's warehouse	40.44
Raw wood	4 and above	Oak	-	free on rail, departure station	268.98
Raw wood	4 and above	Oak	-	ex lower depot (company warehouse)	229.37
Raw wood	4 and above	Oak	-	ex intermediate depot	237.05
Raw wood	4 and above	Oak	-	ex buyer's warehouse	257.04
Raw wood	4 and above	Spruce	-	ex intermediate depot	50.77
Raw wood	4 and above	Maple	-	ex lower depot (company warehouse)	78.60
Raw wood	4 and above	Maple	-	ex intermediate depot	86.40
Raw wood	4 and above	Softwood	-	ex intermediate depot	24.40
Raw wood	4 and above	Softwood	-	ex buyer's warehouse	38.39
Raw wood	4 and above	Alder	-	free on rail, destination station	40.38
Raw wood	4 and above	Alder	-	ex lower depot (company warehouse)	64.02
Raw wood	4 and above	Alder	-	ex intermediate depot	42.04
Raw wood	4 and above	Aspen	-	ex lower depot (company warehouse)	55.20
Raw wood	4 and above	Aspen	-	ex intermediate depot	19.69
Raw wood	4 and above	Pine	-	free on rail, destination station	33.61
Raw wood	4 and above	Pine	-	ex lower depot (company warehouse)	37.76
Raw wood	4 and above	Pine	-	ex intermediate depot	19.10
Raw wood	4 and above	Pine	-	ex buyer's warehouse	36.24
Raw wood	4 and above	Conifers	-	ex lower depot (company warehouse)	33.66
Raw wood	4 and above	Conifers	-	ex intermediate depot	27.94
Raw wood	4 and above	Conifers	-	ex buyer's warehouse	43.91
Raw wood	4 and above	Ash	-	ex lower depot (company warehouse)	178.20
Raw wood	4 and above	Ash	-	ex intermediate depot	58.27
Hardwood pulpwood	6-24	Birch	1,2,3	free on rail, destination station	43.44



Commodity	Species	Diameter	Grade	Terms of delivery	Price
Hardwood pulpwood	6-24	Birch	1,2,3	free on rail, departure station	33.92
Conifer pulpwood	6-13	Spruce	1,2,3	ex intermediate depot	29.65
Conifer pulpwood	6-13	Pine	1.2	ex intermediate depot	37.79
Conifer pulpwood	6-13	Pine	1,2,3	ex intermediate depot	30.80
Conifer pulpwood	6-13	Pine	2	ex intermediate depot	34.90
Conifer pulpwood	6-13	Pine	2.3	ex upper depot	10.20
Conifer pulpwood	6-13	Pine	2.3	ex lower depot (company warehouse)	47.33
Conifer pulpwood	6-13	Pine	2.3	ex intermediate depot	30.00
Conifer pulpwood	6-13	Pine	3	ex intermediate depot	21.70
Conifer pulpwood	6-24	Spruce	1,2,3	free on rail, departure station	37.57
Conifer pulpwood	6-24	Spruce	1,2,3	ex lower depot (company warehouse)	46.75
Conifer pulpwood	6-24	Spruce	1,2,3	ex intermediate depot	36.35
Conifer pulpwood	6-24	Spruce	1,2,3	ex buyer's warehouse	42.00
Conifer pulpwood	6-24	Spruce	2.3	free on rail, destination station	44.40
Conifer pulpwood	6-24	Spruce	2.3	ex lower depot (company warehouse)	31.20
Conifer pulpwood	6-24	Spruce	2.3	ex intermediate depot	34.20
Conifer pulpwood	6-24	Spruce	2.3	ex buyer's warehouse	43.92
Conifer pulpwood	6-24	Spruce	3	ex intermediate depot	38.96
Conifer pulpwood	6-24	Pine	1,2,3	free on rail, departure station	36.72
Conifer pulpwood	6-24	Pine	1,2,3	ex intermediate depot	21.18
Conifer pulpwood	6-24	Pine	1,2,3	ex buyer's warehouse	36.70
Conifer pulpwood	6-24	Pine	2	ex lower depot (company warehouse)	60.76
Conifer pulpwood	6-24	Pine	2	ex intermediate depot	41.98
Conifer pulpwood	6-24	Pine	2.3	free on rail, destination station	43.50
Conifer pulpwood	6-24	Pine	2.3	ex intermediate depot	21.37
Conifer pulpwood	6-24	Pine	2.3	ex buyer's warehouse	44.40
Conifer pulpwood	6-24	Pine	3	ex intermediate depot	23.80
Fuel wood	3 and above	Birch	-	ex lower depot (company warehouse)	19.01
Fuel wood	3 and above	Birch	-	ex intermediate depot	9.31
Fuel wood	3 and above	Hornbeam	-	ex intermediate depot	26.12
Fuel wood	3 and above	Oak	-	ex lower depot (company warehouse)	38.26
Fuel wood	3 and above	Oak	-	ex intermediate depot	47.04
Fuel wood	3 and above	Spruce	-	ex intermediate depot	10.48
Fuel wood	3 and above	Alder	-	ex intermediate depot	13.24
Fuel wood	3 and above	Aspen	-	ex intermediate depot	9.44
Fuel wood	3 and above	Pine	-	free on rail, destination station	38.33
Fuel wood	3 and above	Pine	-	free on rail, departure station	32.64
Fuel wood	3 and above	Pine	-	ex upper depot	12.58
Fuel wood	3 and above	Pine	-	ex lower depot (company warehouse)	20.40
Fuel wood	3 and above	Pine	-	ex intermediate depot	9.56
Fuel wood	3 and above	Poplar	-	ex intermediate depot	16.27
Tree-length softwood logs	-	Birch	2qg	ex intermediate depot	28.63
Tree-length softwood logs	-	Birch	3qg	ex intermediate depot	24.97
Tree-length softwood logs	-	Black alder	1qg	ex intermediate depot	74.59
Tree-length softwood logs	-	Black alder	2qg	ex intermediate depot	65.09
Tree-length softwood logs	-	Black alder	3qg	ex intermediate depot	56.06
Tree-length conifer logs	-	Pine	3qg	ex upper depot	15.41
Tree-length conifer logs	-	Pine	2qg	ex intermediate depot	31.63
Tree-length conifer logs	-	Pine	3qg	ex intermediate depot	28.75



AVERAGE MONTHLY QUOTATIONS FOR SAWN WOOD,
February 2018, weighted average price, BYN, including VAT/cbm

Commodity	Species	Dimensions	Grade	Moisture content	Terms of delivery	Price
Wooden bars for railroad switches, type A (edged)	Pine	160*250	type 2	>22%	free on rail, departure station	491.78
Wooden bars for railroad switches, type A (edged)	Pine	160*250	type 2	>22%	ex buyer's warehouse	300.00
Wooden bars for railroad switches, type A (edged)	Pine	180*260	type 1	>22%	ex buyer's warehouse	312.00
Edged conifer sawn timber	Pine	26-40* to 150	1	20% and above	ex lower depot (company warehouse)	265.00
Edged conifer sawn timber	Pine	26-40* to 150	3	20% and above	ex lower depot (company warehouse)	154.43
Edged conifer sawn timber	Pine	26-40* to 150	4	20% and above	ex lower depot (company warehouse)	98.18
Edged conifer sawn timber	Pine	41-100* to 150	2	20% and above	ex lower depot (company warehouse)	276.00
Edged conifer sawn timber	Pine	41-100* to 150	4	20% and above	ex lower depot (company warehouse)	121.97
Edged conifer sawn timber	Pine, Spruce	41-100* to 150	1	20% and above	ex buyer's warehouse	286.43
Edged conifer sawn timber	Pine	over 100 * 151 and above	1	20% and above	ex lower depot (company warehouse)	288.00
Edged conifer sawn timber	Pine, Spruce	up to 25 * 151 and above	2	20% and above	ex lower depot (company warehouse)	186.00
Edged conifer sawn timber	Pine, Spruce	up to 25 * 151 and above	3	20% and above	ex lower depot (company warehouse)	148.80
Edged conifer sawn timber	Spruce	up to 25 * up to 150	4	20% and above	ex lower depot (company warehouse)	110.16
Edged conifer sawn timber	Pine	up to 25 * up to 150	2	20% and above	ex lower depot (company warehouse)	252.00
Edged conifer sawn timber	Pine, Spruce	up to 25 * up to 150	3	20% and above	ex lower depot (company warehouse)	120.00
Edged conifer sawn timber	Pine, Spruce	up to 25 * up to 150	4	20% and above	ex lower depot (company warehouse)	84.00
Hardwood sleepers	Oak	160*230	type 2	>22%	ex buyer's warehouse	450.00
Softwood sleepers	Pine	160*230	type 2	>22%	ex buyer's warehouse	240.00
Softwood sleepers	Pine, Spruce	160*230	type 2	>22%	ex buyer's warehouse	240.00
Unedged hardwood sawn timber	Birch	26-40* to 150	1	20% and above	ex lower depot (company warehouse)	200.00
Unedged hardwood sawn timber	Birch	26-40* to 150	2	20% and above	ex lower depot (company warehouse)	170.00
Unedged hardwood sawn timber	Birch	26-40* to 150	3	20% and above	ex lower depot (company warehouse)	140.00
Unedged hardwood sawn timber	Birch	41-100* to 150	1	20% and above	ex lower depot (company warehouse)	205.00
Unedged hardwood sawn timber	Birch	41-100* to 150	2	20% and above	ex lower depot (company warehouse)	175.00
Unedged hardwood sawn timber	Birch	41-100* to 150	3	20% and above	ex lower depot (company warehouse)	145.00
Unedged conifer sawn timber	Pine	41-100 * 151 and above	2	20% and above	ex lower depot (company warehouse)	156.00
Unedged conifer sawn timber	Pine	up to 25 * 151 and above	2	20% and above	ex lower depot (company warehouse)	120.00
Unedged conifer sawn timber	Pine, Spruce	up to 25 * up to 150	4	20% and above	ex lower depot (company warehouse)	72.00
Unedged conifer sawn timber	Pine	41-100 * 151 and above	2	up to 13%	ex lower depot (company warehouse)	336.00



AVERAGE MONTHLY QUOTATIONS FOR PAPER AND CARDBOARD,
February 2018, BYN (including VAT)

Commodity	Whiteness, %	Smoothness, sec	Mass (g/sq.m)	Opacity, %	Density, g/cm ³	Grade	Paper thickness, m	Terms of delivery	Formats	Unit of measure	Price
Paper for office equipment	146 (CIE)	-	80	91	-	IQ economy, class C+	106	ex buyer's warehouse	297x420 (A3)	pack	12.84
Paper for office equipment	161 (CIE)	-	80	92.5	-	Maestro Special, class B	106	ex buyer's warehouse	210x297 (A4)	pack	6.12
Paper for office equipment	168 (CIE)	-	80	92.5	-	Maestro Special, class B	107	ex buyer's warehouse	297x420 (A3)	pack	13.58
Paper for office equipment	169 (CIE)	-	80	95	-	Navigator Universal, class A	110	ex buyer's warehouse	210x297 (A4)	pack	7.08
Paper for office equipment	146 (CIE)	-	80	90	-	Xerox Performer, class C	104	ex buyer's warehouse	210x297 (A4)	pack	6.24
Paper for office equipment	146 (CIE)	-	80	90	-	Xerox Performer, class C	104	ex buyer's warehouse	297x420 (A3)	pack	12.96
Paper for office equipment	146 (CIE)	-	80	90	-	Xerox Performer, class C	104	ex seller's warehouse	210x297 (A4)	pack	6.24
Paper for office equipment	146 (CIE)	-	80	90	-	Xerox Performer, class C	106	ex seller's warehouse	210x297 (A4)	pack	6.30
Paper for office equipment	146 (CIE)	-	80	90	-	Xerox Performer, class C	104	ex seller's warehouse	297x420 (A3)	pack	12.36
Paper for office equipment	146 (CIE)	-	80	90	-	C	106	ex buyer's warehouse	210x297 (A4)	pack	6.22
Paper for office equipment	146 (CIE)	-	80	92	-	C	106	ex buyer's warehouse	210x297 (A4)	pack	5.72
Offset paper	146 (CIE)	80-160	65	-	-	-	-	ex buyer's warehouse	620	T	2,400.00
Offset paper	146 (CIE)	at least 25	65	85	-	-	-	ex buyer's warehouse	620	T	2,280.00
Offset paper	-	-	80	-	-	A	-	ex buyer's warehouse	620	T	2,300.00
Offset paper	at least 100	30-80	65	-	-	A	-	ex buyer's warehouse	620	T	2,400.00
Offset paper	-	30-80	80	-	-	A	-	ex buyer's warehouse	620	T	2,406.00
Offset paper	-	30-80	70	-	-	A	-	ex buyer's warehouse	720	T	2,394.00
Offset paper	at least 100	30-80	65	-	0.75-0.85	A	-	ex buyer's warehouse	620	T	2,268.00
Offset paper	-	30-80	80	-	0.70-0.80	A	-	ex seller's warehouse	840	T	2,280.00
Plotter paper in reels	145 (CIE)	-	80	-	-	-	85	ex buyer's warehouse	300x76x175l m (WxDixDr)	pcs	10.92
Plotter paper in reels	145 (CIE)	-	80	-	-	-	85	ex buyer's warehouse	420x76x175l m (WxDixDr)	pcs	15.00
Plotter paper in reels	145 (CIE)	-	80	-	-	-	85	ex buyer's warehouse	600x76x175l m (WxDixDr)	pcs	21.43
Printer paper in reels	75-80	80-200	60	at least 90	-	-	-	ex buyer's warehouse	210x25x100l m (WxDixDr)	pcs	2.34
Printer paper in reels	65-70	80-200	55	91	-	offset paper	-	ex buyer's warehouse	210x25x100l m (WxDixDr)	pcs	2.38
Printer paper in reels	100	-	60	91	0.6-0.8	-	-	ex buyer's warehouse	210x25x100l m (WxDixDr)	pcs	3.10
Fax paper in reels	96	-	50-60	-	-	external coating	-	ex seller's warehouse	210x12x18l m (WxDixDr)	pcs	1.32
Sheet paper for office equipment	146 (CIE)	-	80	at least 91	-	SvetoCopy, Grade C	104	ex buyer's warehouse	210x297 (A4)	pack	6.19
Sheet paper for office equipment	146 (CIE)	-	80	at least 91	-	SvetoCopy, Grade C	104	ex buyer's warehouse	297x420 (A3)	pack	12.72
Cameo-coated paper	126	-	130	95.5	0.83	Vantage Silk	-	ex buyer's warehouse	620	T	2,420.04
Cameo-coated paper	126	-	130	95.5	0.83	Vantage Silk	-	ex buyer's warehouse	840	T	2,469.96
Cameo-coated paper	130 (CIE)	-	200	98	-	Omela	194	ex buyer's warehouse	620x940	T	2 340.00
Pouch paper	-	-	78	-	-	M-78A	-	ex buyer's warehouse	1060	T	2 460.00
Wrapping paper	-	-	90	-	-	E	-	ex buyer's warehouse	840	T	1 082.40
Offset paper	at least 100	40	65	85	-	-	-	ex buyer's warehouse	620	T	2 163.60
Offset paper	at least 100	40	65	80	-	-	-	ex buyer's warehouse	840	T	2 200.00
Offset paper	140-146 (CIE)	-	65	-	-	High quality offset paper	-	ex buyer's warehouse	620	T	2 364.00
Offset paper	146 (CIE)	-	65	-	-	High quality offset paper	-	ex buyer's warehouse	720	T	2 280.00
Offset paper	146 (CIE)	-	120	-	-	High quality offset paper	-	ex buyer's warehouse	840	T	2 268.00
Offset paper	140-146 (CIE)	-	120	-	0.75-0.85	High quality offset paper	-	ex buyer's warehouse	620	T	2 280.00
Offset paper	140-146 (CIE)	-	65	at least 77	0.75-0.85	High quality offset paper	74	ex buyer's warehouse	840	T	2 352.00
Offset paper	146 (CIE)	-	80	-	-	High quality offset paper	-	ex seller's warehouse	520	T	2 100.00
Offset paper	146 (CIE)	-	100	-	-	High quality offset paper	-	ex seller's warehouse	760x995	T	2 142.40
Offset paper	146 (CIE)	-	80	-	-	High quality offset paper	-	ex seller's warehouse	820	T	2,088.00
Offset paper	146 (CIE)	-	80	-	-	High quality offset paper	-	ex seller's warehouse	860x730	T	2 136.00
Offset paper	90-93	-	80	at least 88	0.70-0.85	Offset paper plus	-	ex seller's warehouse	840	T	2 220.00
Offset paper for printing	at least 128 (CIE)	-	120	-	-	Б	-	ex buyer's warehouse	620	T	2 385.46
Offset paper for printing	at least 128 (CIE)	-	70	-	-	Б	-	ex buyer's warehouse	620	T	2 394.00
Offset paper for printing	at least 128 (CIE)	-	80	-	-	Б	-	ex buyer's warehouse	620	T	2 388.00
Offset paper for printing	at least 128 (CIE)	-	120	-	-	Б	-	ex buyer's warehouse	720	T	2 334.00



Commodity	Whiteness, %	Smoothness, sec	Mass (g/sq.m)	Opacity, %	Density, g/cm ³	Grade	Paper thickness, m	Terms of delivery	Formats	Unit of measure	Price
Offset paper for printing	at least 128 (CIE)	-	160	-	-	Б	-	ex buyer's warehouse	840	T	2 400.00
Offset paper for printing	at least 128 (CIE)	-	140	-	-	Б	-	ex buyer's warehouse	920	T	2 410.00
Offset paper for printing	at least 128 (CIE)	-	80	-	at least 0.75	Б	-	ex seller's warehouse	620	T	2 280.00
Offset paper for printing	at least 128 (CIE)	-	120	-	at least 0.75	Б	-	ex seller's warehouse	720	T	2 358.00
Offset paper for printing	at least 128 (CIE)	-	120	-	at least 0.75	Б	-	ex seller's warehouse	840	T	2,484.00
Bundled perforated paper in boxes	90 (ISO)	30	60-70	-	-	-	-	ex buyer's warehouse	210	pcs	18.16
Writing paper	at least 128 (CIE)	-	65	-	-	Vetraz	-	ex buyer's warehouse	210x297 (A4)	pack	5.70
Reel paper for office equipment	167 (CIE)	-	80	at least 92	-	-	104	ex seller's warehouse	610 mm x 50 m	pcs	27.00
Corrugated cardboard	-	-	-	-	-	T-22	-	ex seller's warehouse	215x210 (WxL)	pcs	0.12
Cardboard for boxes	-	-	-	-	-	KT	500 (0.50 mm)	ex buyer's warehouse	600	T	921.90
Cardboard for boxes	-	-	-	-	-	KT	600 (0.60 mm)	ex buyer's warehouse	840	T	921.90
Coated gray board	at least 84	-	240	-	-	Neva	290	ex buyer's warehouse	1050	T	1 992.00
Folder board	-	-	950	-	-	-	1500 (1,50 mm)	ex buyer's warehouse	1050x920	T	1 565.93
Folder board	-	-	1100	-	-	-	1750 (1.75 mm)	ex buyer's warehouse	1050x920	T	1 518.00
Folder board	-	-	1500	-	-	-	2500 (2.750 mm)	ex buyer's warehouse	1050x920	T	1 590.10
Single-side cameo-coated cardboard	90	-	250	-	-	Accurate Top Strong (GC2)	455	ex buyer's warehouse	920x620	T	3 096.00
Coated chemical board	93	45	295	-	-	Ocean (GC-2)	505	ex buyer's warehouse	650x940	T	2 967.96
Corrugated cardboard angle element	-	-	-	-	-	-	-	ex buyer's warehouse	50x50x5x200	pcs	0.91
Paper envelopes	-	-	80	-	-	offset paper	-	ex buyer's warehouse	110x220 (DL)	pcs	0.04
Paper envelopes	-	-	80	-	-	offset paper	-	ex buyer's warehouse	114x162 (C6)	pcs	0.02
Paper envelopes	-	-	80	-	-	offset paper	-	ex buyer's warehouse	162x229 (C5)	pcs	0.04
Envelopes	-	-	-	-	-	HM type	-	ex buyer's warehouse	229x324 (C4)	pcs	0.07
Temperature sensitive tape for ATMs in reels	at least 96 (ISO)	-	55	85	-	external coating	-	ex buyer's warehouse	80x180x25 (WxDxDi)	pcs	8.90
Temperature sensitive tape in reels	at least 90	-	60	93.1	-	offset paper	-	ex buyer's warehouse	57x50x12 (WxDxDi)	pcs	0.20
Temperature sensitive tape for ATMs in reels	86±3	>350	55	-	-	internal coating	-	ex buyer's warehouse	80x18x200 (WxDixDr)	pcs	11.65
Temperature sensitive tape for ATMs in reels	86±3	>350	55	-	-	external coating	-	ex buyer's warehouse	60x25x100 (WxDixDr)	pcs	2.20
Temperature sensitive tape for ATMs in reels	86±3	>350	55	-	-	external coating	-	ex buyer's warehouse	80x18x150 (WxDixDr)	pcs	7.20
Temperature sensitive receipt tape in reels	96	-	50-60	-	-	external coating	-	ex buyer's warehouse	80x25x100 (WxDixDr)	pcs	2.36
Temperature sensitive receipt tape in reels	at least 96 (ISO)	-	55	85	-	external coating	-	ex buyer's warehouse	57x12x50 (WxDixDr)	pcs	0.78
Temperature sensitive receipt tape in reels	at least 96 (ISO)	-	48	85	-	external coating	-	ex buyer's warehouse	80x12x80 (WxDixDr)	pcs	1.85
Temperature sensitive receipt tape in reels	at least 96 (ISO)	-	55	85	-	external coating	-	ex buyer's warehouse	80x12x80 (WxDixDr)	pcs	1.74
Temperature sensitive receipt tape in reels	at least 96 (ISO)	-	55	85	-	external coating	-	ex buyer's warehouse	80x25x80 (WxDixDr)	pcs	1.60
Temperature sensitive receipt tape in reels	at least 96 (ISO)	-	48	85	-	internal coating	-	ex buyer's warehouse	57x12x20 l.m. (WxDixDr)	pcs	0.70
Corrugated cardboard trays	-	-	-	-	-	T-24	-	ex buyer's warehouse	205x130x85 (LxWxH)	pcs	0.14
Corrugated cardboard trays	-	-	-	-	-	T-24	-	ex buyer's warehouse	217x130x85 (LxWxH)	pcs	0.14
Corrugated cardboard trays	-	-	-	-	-	T-24	-	ex buyer's warehouse	392x298x40 (LxWxH)	pcs	0.37
Corrugated cardboard trays	-	-	-	-	-	T-25	-	ex buyer's warehouse	392x298x40 (LxWxH)	pcs	0.37
Paper bags	-	-	90	-	-	-	-	ex seller's warehouse	130x85x315 (WxDxH)	pcs	0.08
Corrugated cardboard liners	-	-	-	-	-	T-22	-	ex buyer's warehouse	1200x800 (LxW)	pcs	0.56
Adhesive labels	-	-	70	-	-	white paper	-	ex buyer's warehouse	17x46	pcs	0.29
Adhesive labels	-	-	70	-	-	white paper	-	ex buyer's warehouse	18.5x82.5	pcs	0.17
Adhesive labels	-	-	70	-	-	white paper	-	ex buyer's warehouse	20x20	pcs	0.20
Adhesive labels	-	-	70	-	-	white paper	-	ex buyer's warehouse	21x135	pcs	0.29
Adhesive labels	-	-	70	-	-	white paper	-	ex buyer's warehouse	21x46	pcs	0.25
Adhesive labels	-	-	70	-	-	white paper	-	ex buyer's warehouse	25x40	pcs	0.25
Adhesive labels	-	-	70	-	-	white paper	-	ex buyer's warehouse	25x67	pcs	0.26
Adhesive labels	-	-	70	-	-	white paper	-	ex buyer's warehouse	32x40	pcs	0.20
Adhesive labels	-	-	70	-	-	white paper	-	ex buyer's warehouse	33x53	pcs	0.17
Adhesive labels	-	-	70	-	-	white paper	-	ex buyer's warehouse	40x50	pcs	0.26



Commodity	Whiteness, %	Smoothness, sec	Mass (g/sq.m)	Opacity, %	Density, g/cm ³	Grade	Paper thickness, m	Terms of delivery	Formats	Unit of measure	Price
Adhesive labels	-	-	70	-	-	white paper	-	ex buyer's warehouse	66x109.5	pcs	0.34
Adhesive labels	-	-	70	-	-	white paper	-	ex buyer's warehouse	6x330	pcs	0.37
Adhesive labels	-	-	70	-	-	white paper	-	ex buyer's warehouse	90x70	pcs	0.58
Adhesive labels	-	-	112	-	-	silver paper	119	ex buyer's warehouse	72x210 (WxH)	pcs	0.11
Adhesive labels	-	-	112	-	-	white film	119	ex buyer's warehouse	90x120 (WxH)	pcs	0.14
Adhesive labels	-	-	112	-	-	silver paper	101	ex buyer's warehouse	160x100 (WxH)	pcs	0.07
Adhesive labels	-	-	112	-	-	semi-matte paper	125	ex buyer's warehouse	160x100 (WxH)	pcs	0.14
Adhesive labels	-	-	135	-	-	semi-matte paper	127	ex buyer's warehouse	200x169 (WxH)	pcs	0.23
Adhesive labels	-	-	112	-	-	semi-matte paper	125	ex buyer's warehouse	77x78 (WxH)	pcs	0.06
Adhesive labels	-	-	112	-	-	white film	119	ex buyer's warehouse	149x130 (WxH)	pcs	0.11
Adhesive labels	-	-	112	-	-	white film	119	ex buyer's warehouse	160x100 (WxH)	pcs	0.16
Adhesive labels	-	-	112	-	-	white film	119	ex buyer's warehouse	210x85 (WxH)	pcs	0.19
Adhesive labels	-	-	112	-	-	white film	119	ex buyer's warehouse	70x90	pcs	0.08
Adhesive labels	-	-	135	-	-	thermo-top	127	ex buyer's warehouse	64x73 (WxH)	pcs	0.04
Adhesive labels	-	-	135	-	-	thermo-top	127	ex buyer's warehouse	65x110 (WxH)	pcs	0.05
Adhesive labels	-	-	135	-	-	thermo-top	127	ex buyer's warehouse	70x30 (WxH)	pcs	0.01
Adhesive labels	-	-	135	-	-	thermo-top	127	ex buyer's warehouse	75x90 (WxH)	pcs	0.04
Adhesive labels	-	-	135	-	-	thermo-top	127	ex buyer's warehouse	77x90 (WxH)	pcs	0.02
Adhesive labels	-	-	135	-	-	thermo-top	127	ex buyer's warehouse	80x98.6 (WxH)	pcs	0.04
Adhesive labels	-	-	135	-	-	thermo-top	127	ex buyer's warehouse	82x100 (WxH)	pcs	0.02
Adhesive labels	-	-	135	-	-	thermo-top	127	ex buyer's warehouse	88.2x98.8 (WxH)	pcs	0.05
Adhesive labels	-	-	135	-	-	thermo-top	127	ex buyer's warehouse	88x99 (WxH)	pcs	0.04
Cardboard labels	-	-	200	-	-	-	250	ex buyer's warehouse	60x330 (WxH)	pcs	0.07
Cardboard labels	-	-	200	-	-	-	250	ex buyer's warehouse	90x387.35 (WxH)	pcs	0.10
Corrugated cardboard boxes	-	-	-	-	-	T-22	-	ex seller's warehouse	300x150x120 (LxWxH)	pcs	0.25
Corrugated cardboard boxes	-	-	-	-	-	T-22	-	ex seller's warehouse	400x200x130 (LxWxH)	pcs	0.40
Corrugated cardboard boxes	-	-	-	-	-	T-24	-	ex seller's warehouse	380x245x205 (LxWxH)	pcs	0.58
Corrugated cardboard boxes	-	-	-	-	-	П-33	-	ex buyer's warehouse	586x392x140 (LxWxH)	pcs	1.66
Corrugated cardboard boxes	-	-	-	-	-	АП-34	-	ex buyer's warehouse	530x370x125 (LxWxH)	pcs	1.67
Corrugated cardboard boxes	-	-	-	-	-	AT-23	-	ex buyer's warehouse	375x284x140 (LxWxH)	pcs	0.74
Corrugated cardboard boxes	-	-	-	-	-	AT-25	-	ex buyer's warehouse	338x190x406 (LxWxH)	pcs	0.60
Corrugated cardboard boxes	-	-	-	-	-	AT-25	-	ex buyer's warehouse	400x300x130 (LxWxH)	pcs	0.62
Corrugated cardboard boxes	-	-	-	-	-	AT-27	-	ex buyer's warehouse	380x253x195 (LxWxH)	pcs	0.80
Corrugated cardboard boxes	-	-	-	-	-	T-25	-	ex buyer's warehouse	570x253x195 (LxWxH)	pcs	0.71
Corrugated cardboard boxes	-	-	-	-	-	T-24	-	ex buyer's warehouse	300x150x100 (LxWxH)	pcs	0.24
Corrugated cardboard boxes	-	-	-	-	-	T-24	-	ex buyer's warehouse	388x210x92 (LxWxH)	pcs	0.37
Corrugated cardboard boxes	-	-	-	-	-	T-25	-	ex buyer's warehouse	269x205x394 (LxWxH)	pcs	0.66
Corrugated cardboard boxes	-	-	-	-	-	T-25	-	ex buyer's warehouse	390x280x275 (LxWxH)	pcs	0.89
Corrugated cardboard boxes	-	-	-	-	-	T-27	-	ex buyer's warehouse	380x253x195 (LxWxH)	pcs	0.76
Corrugated cardboard boxes	-	-	-	-	-	T-22	-	ex buyer's warehouse	470x320x165 (LxWxH)	pcs	1.10
Corrugated cardboard boxes	-	-	-	-	-	T-22	-	ex buyer's warehouse	562x284x385 (LxWxH)	pcs	1.68
Corrugated cardboard boxes	-	-	-	-	-	T-27	-	ex buyer's warehouse	380x270x115 (LxWxH)	pcs	0.70
Corrugated cardboard boxes	-	-	-	-	-	TK-24	-	ex buyer's warehouse	410x180x80 (LxWxH)	pcs	0.31



EXCHANGE COMMODITY MARKET REVIEW

A monthly information and analytical product of the Belarusian Universal Commodity Exchange.

Issued since 2011.

For electronic distribution only (in pdf format).

Distributed on a paid subscription basis.

For reader convenience, the information is structured as follows:

- **“Review. General facts”** – latest commodity exchange news, sales per each commodity section, sales of consumer and industrial goods, other useful information;
- **“Review. Metal”, “Review. Timber”, “Review. Agro”** – sales in specific market segments with per-product breakdown, price quotations and results of exchange auctions, indexes as well as transactions structure in terms of products, buyers, sellers, etc.

We are also happy to offer our highly customized service – **“sample survey on demand”**. It will help you promptly obtain the information and data you need providing you with a strong competitive edge to drive your business forward.

Sample surveys can be requested whenever you need them (e.g., on a weekly or monthly basis) thus saving your time and money.

All information covering the latest trends in the commodity exchange market can be obtained as part of **3 subscription packages**:

- **“Standard”** – consists of 3 separate (of your choice) information blocks – “Metal”, “Timber” and “Agro”;
- **“Standard Plus”** – is an extended version of “Standard” package and consists of dual information blocks: “Metal + Agro”, “Metal + Timber” and “Agro + Timber”. As a bonus, subscribers are entitled for 8 free sample surveys during the year;
- **“Premium”** – includes “Metal”, “Timber” and “Agro”. In addition to the doubled number of free sample surveys (16), subscribers will be also receiving an electronic copy of the quarterly “Exchange Bulletin”.

To subscribe to our information services, please, call: (+ 375 17) **309-32-90** or send an e-mail to: **o.voytehovich@butb.by**. Contact person – **Olga Voytehovich**.

PRICE LIST

No.	Subscription package	Quarterly subscription				Annual subscription			
		Price (less VAT), USD	VAT rate, %	VAT amount, USD	Price (VAT included), USD	Price (less VAT), USD	VAT rate, %	VAT amount, USD	Price (VAT included), USD
1	“Standard. Agro” subscription package	125	20	25	150	475	20	95	570
2	“Standard. Metal” subscription package	185	20	37	222	700	20	140	840
3	“Standard. Timber” subscription package	125	20	25	150	475	20	95	570
4	“Standard Plus. Metal+Timber” subscription package	250	20	50	300	925	20	185	1 110
5	“Standard Plus. Metal+Agro” subscription package	250	20	50	300	925	20	185	1 110
6	“Standard Plus. Agro+Timber” subscription package	250	20	50	300	925	20	185	1 110
7	“Premium” subscription package	500	20	100	600	1750	20	350	2 100
8	“Exchange bulletin” subscription package	80	20	16	96	260	20	52	312
9	Real-time access to transactions with ferrous metals during a trading session	170	20	34	204	–	–	–	–
10	Sample surveys for all commodity sections	Price depends on the type and amount of requested data							



CONTACTS

HEAD OFFICE

Phone/fax (+375 17) 220 58 25, 309 37 01
e-mail: info@butb.by

WEBSITE

<http://www.butb.by/>

ADDRESS

2, Kazintsa St., 220099, Minsk,
The Republic of Belarus

METAL PRODUCTS DEPARTMENT

Phone (+375 17) 309 37 62, 309 32 66
e-mail: e.bureiko@butb.by

TIMBER PRODUCTS DEPARTMENT

Phone (+375 17) 228 09 23, 309 37 57
e-mail: a.malyshev@butb.by

AGRICULTURAL PRODUCTS DEPARTMENT

Phone (+375 17) 219 71 63, 309 37 66
e-mail: v.dereshov@butb.by

SECTION OF CONSUMER AND INDUSTRIAL GOODS

Phone (+375 17) 309 32 34
e-mail: tovar@butb.by

GOVERNMENT PROCUREMENT DEPARTMENT

Phone (+375 17) 309 37 46
e-mail: k.pilkevich@butb.by, zakupki@butb.by

STRATEGIC DEVELOPMENT DEPARTMENT

Phone (+375 17) 309 32 83
e-mail: v.moshchanka@butb.by

TRANSACTIONS FULFILLMENT CONTROL DEPARTMENT

Phone (+375 17) 309 37 54
e-mail: e.belskiy@butb.by

LOGISTICS DEPARTMENT

Phone (+375 17) 309 37 37
e-mail: p.ignatovich@butb.by, logist@butb.by

LEGAL DEPARTMENT

Phone (+375 17) 309 37 70
e-mail: n.tarasov@butb.by

ARBITRATION

Phone (+375 17) 309 37 72
e-mail: s.kozlov@butb.by

FINANCIAL AND ECONOMIC OFFICE

Phone (+375 17) 309 37 55
e-mail: n.radyuk@butb.by

BREST BRANCH

2, Gogolya St., 224005, Brest
Phone (+375 162) 53 85 23, 20 89 89
e-mail: brest@butb.by

GOMEL BRANCH

12, Katunina St., 264007, Gomel
Phone/fax (+375 232) 70 05 68, 70 05 69
e-mail: gomel@butb.by

GRODNO BRANCH

37A, Kosmonavtov Ave., 230025, Grodno
Phone/fax (+375 152) 71 51 71, 71 51 73
e-mail: grodno@butb.by

MOGILEV BRANCH

19, Kosmonavtov St., 212022, Mogilev
Phone/fax (+375 222) 31 38 77, 32 33 08
e-mail: mogilev@butb.by

VITEBSK BRANCH

7, Zhestkova St., 210015, Vitebsk
Phone/fax (+375 212) 47 88 25, 47 67 01
e-mail: vitebsk@butb.by

REPRESENTATIVE OFFICE IN THE RUSSIAN FEDERATION

119, Mira Av., VVC, building 18, 129223, Moscow, Russia
Phone/fax (+7 495) 580 77 11
e-mail: v.kolos@butb.by